

# ReNew

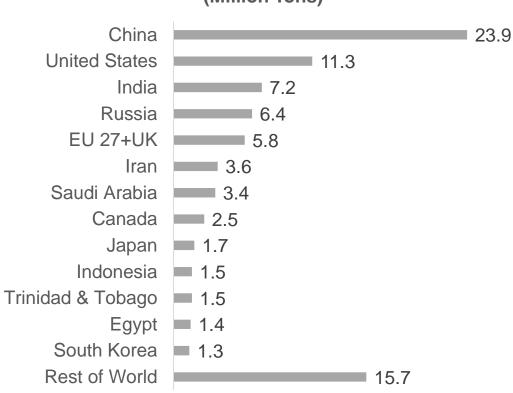
- 1 Global Outlook
- 2 Policy Landscape
- 3 National Hydrogen Policy and Odisha Policy
- 4 Support required from Govt.
- 5 Renew Vision and about ReNew



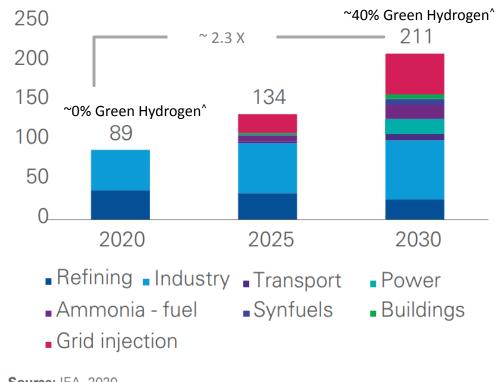
# **Hydrogen Demand is expected to increase from ~90 Million Tonne (MT)** to ~200 MT by 2030 (Net Zero)







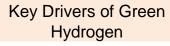
## Global hydrogen demand by sector (Mt H<sub>2</sub>/year)



Source: IEA, 2020

Currently more than 95% of hydrogen is produced using SMR and each kg of hydrogen is leading to 9-10 kg of CO2 generation

EU, Japan, Korea, India, China and USA expected to constitute ~ 70MTPA ReNew of Green Hydrogen demand by 2030





Reduce reliance on fossil fuel



Carbon Neutrality

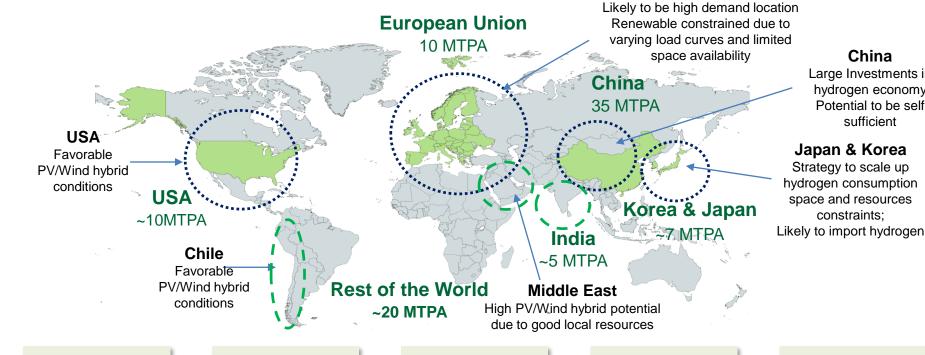


Access to low-cost renewable power



Low Resource Utilization

Source: Niti Aayog, internal estimates



#### Industrial **Processes**

- Refining
- Ammonia & Methanol **Synthesis**
- DRI for Steel

#### **Power Sector**

- Flexible Power Generation
- Energy Storage

#### **Power to Fuel**

- Ammonia
- Synthetic Fuel
- Renewable Gases

#### **Transport**

EU

- Road
- Train
- Shipping
- Aviation

#### Heating

constraints:

China Large Investments in

hydrogen economy

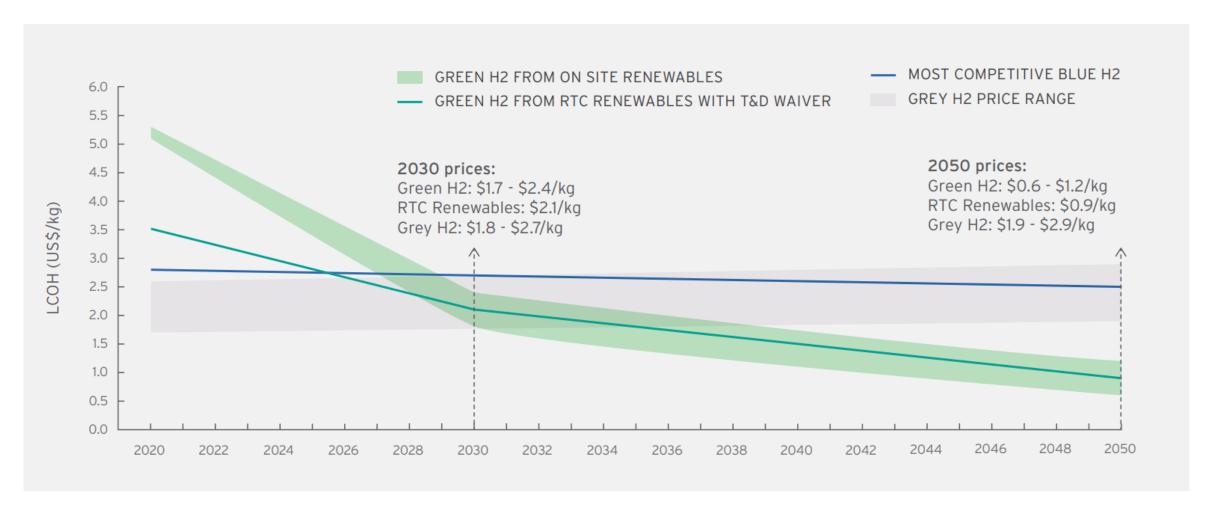
Potential to be self sufficient

- Industrial
- Residential
- Commercial

Optimal RE (Solar & Wind) Potential coupled with favourable Govt. Policies in MENA Region, Morocco, Chile, Australia and India could drive the competitive Green Hydrogen Production

# Green hydrogen is expected to achieve the price parity by 2030





RTC renewable prices are expected to reduce to USD 2.1/KG which is expected to bring in the price parity with Grey hydrogen by 2030

# Until hydrogen parity is achieved Govt. is taking various measures to promote Green Hydrogen





US IRA PROPOSED TO OFFER GREEN HYDROGEN PRODUCTION SUBSIDY OF UPTO \$3/KG OF H2



EU: AMDITIOUS RE AND CLEAN FUEL TARGETS UNDER REDII DIRECTIVES; EU INNOVATION FUND OF €40 DN.



H2 GLODAL, SET UP BY GIZ, DWV & GERMAN HYDROGEN TO PROVIDE SUBSIDY OF €2 DN



NET ZERO HYDROGEN FUND
PROVIDES SUDSIDY UP TO £240 MN
OF CAPEX/ DEVEX SUPPORT



SPAIN: EUR 1.56 DN (US \$ 1.63 DN)
IS ALLOCATED TOWARDS DOOSTING
R&D AND THE VALUE CHAIN



MORWAY - GOAL TO REDUCE 50-55% GHG BY 2030. PLANS TO TRIPLE TAX FROM \$60.3/T TO \$204/T  $CO_2$  BY 2030.



JAPAN: AGGRESSIVE TARGETS TO ADOPT CLEAN FUELS; GREEN INNOVATION FUND OF \$15 DN FOR INVESTMENT IN R&D



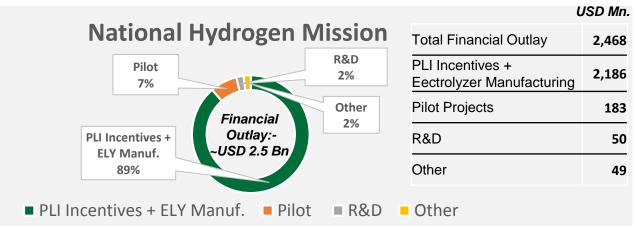
FRANCE: \$ 2.2DN OF GOVT. FUNDING FOR HYDROGEN DEVELOPMENT

# Central Govt. of India has launched National Green Hydrogen Mission to promote India as Export hub for Green Hydrogen ...........





- To produce at least 5 MMT of GH per annum by 2030, with potential to reach 10 MMT to cater exports
- Make India, the Global Hub for production, usage and export of GH and its derivatives



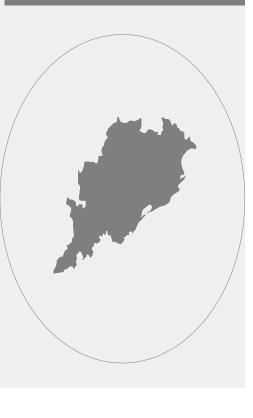
## **Incentive Program / Govt. Support**

- PLI for Domestic manufacturing of electrolysers
- PLI for Production of green hydrogen
- Inter State Transmission charge waiver
- Facilitating RE banking
- USD denominated Bids for GH / GA, and funding through Green Bonds
- Support to Infra build-up for storage and delivery of GH and its derivatives like Port Infra, Pipelines
- Boost domestic manufacturing of electrolysers for its availability at significantly lower costs
- Solar like Approved List of Models & Manufacturers (ALMM) to be specified by Govt for GH production and participation in bidding.
- > PLI subsidy of INR 50 Rs/KG, INR 40 Rs/KG, INR 30 Rs/KG on Hydrogen Production expected to be provided during initial three years respectively
- CTU Charges waivers for RE projects dedicated for GH for projects commissioned before 2030

# ... further enabled by Odisha State Govt. favourable Policy



#### Odisha



#### **Incentives for Green Hydrogen Projects**

- √ 30% capital subsidy over period of 5 years
- ✓ STU charges Waiver/ reimbursement on RE energy consumed for period of 20 years
- ✓ Waiver/ reimbursement of CSS, ASC on RE energy consumed for period of 20 years
- ✓ Electricity duty waiver for 20 Years
- ✓ Reimbursement of 3 Rs./Unit purchased from State Discom for period of 20 years
- ✓ Net SGST reimbursement upto 100% of cost of plant & machinery

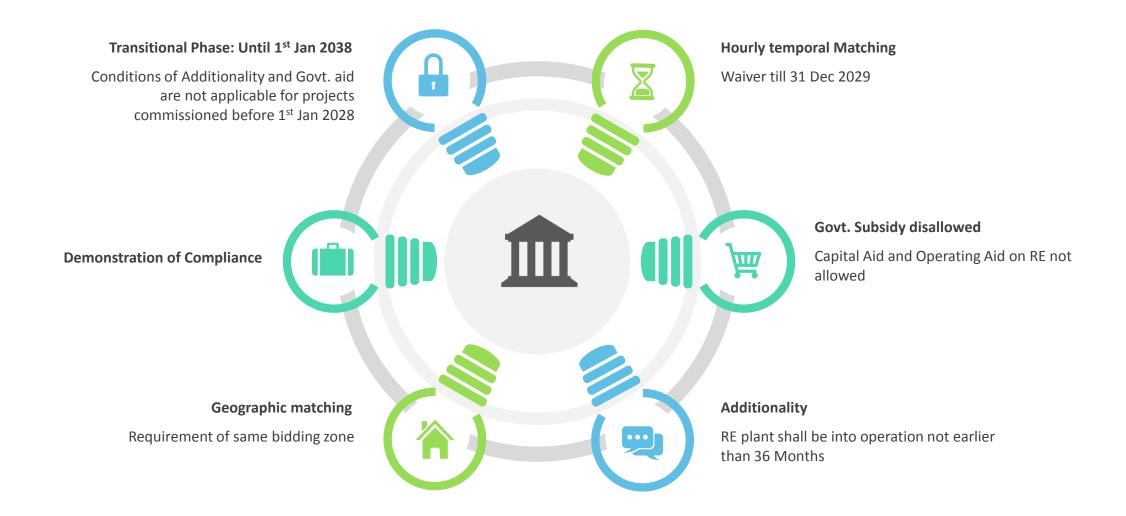
### **Incentives for Captive Renewable within State**

- √ 30% capital subsidy for captive RE within state over 5
  years
  (Floating/Rooftop Solar, BESS, hydro, Pump storage
  hydro)
- ✓ Monthly Banking subject to OERC regulations
- ✓ STU charges waiver/ reimbursement for 20 years
- ✓ Electricity duty waiver for 20 Years for RE power
- Priority allocation of sites/ reservoirs for RE Plants / battery

> 30 % Capital subsidy, STU charges & E.D waiver for 20 years on RE power consumption

# **European Union regulations pertaining to Green Hydrogen are not favorable**





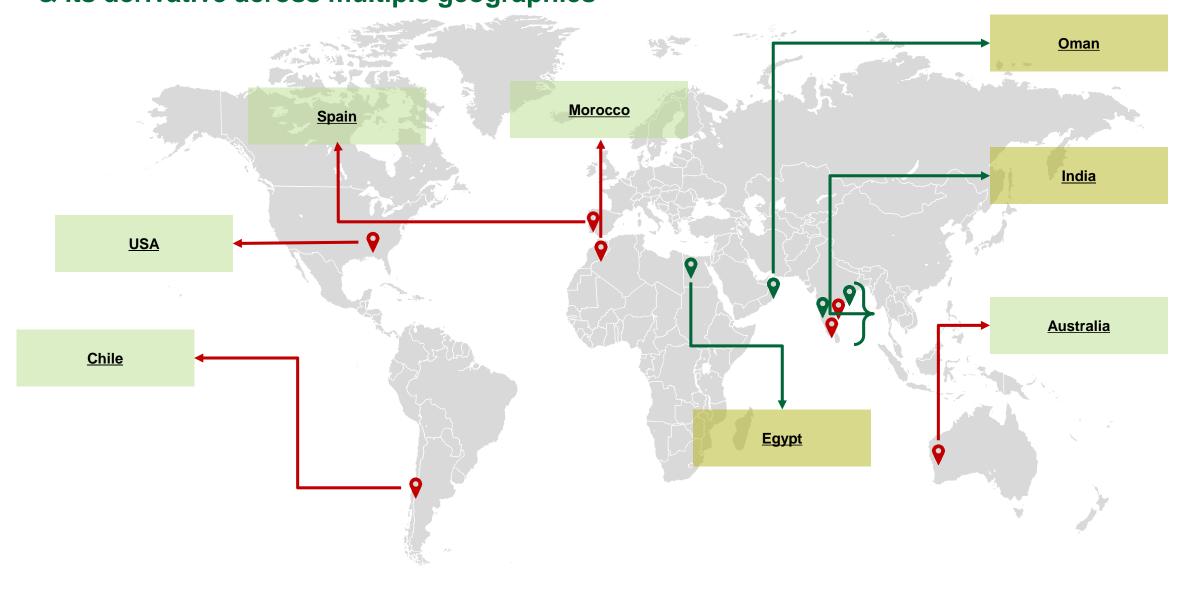
# **Support required from Government**



Energy banking facility for 30 days; with exemption on banking charges 100% waiver on STU charges, losses, Electricity Duty and Demand Charges for 25 years Capital subsidy for green hydrogen plant Interest subsidy Set offtake mandate to procure green hydrogen by refinery and fertilizer industry Impose carbon cess on usage of grey hydrogen

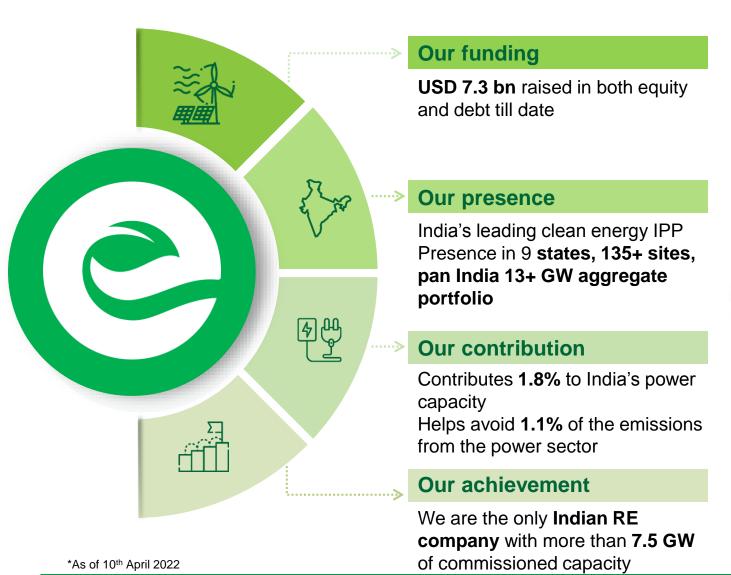
# ReNew Power's Vision is to become Global leading supplier of Green Hydrogen & its derivative across multiple geographies





# ReNew Power has secured 13+ GW aggregate RE portfolio across pan India in collaboration with World leading business partners



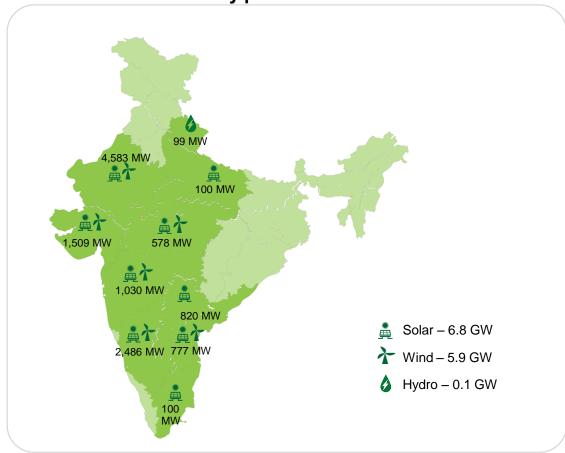




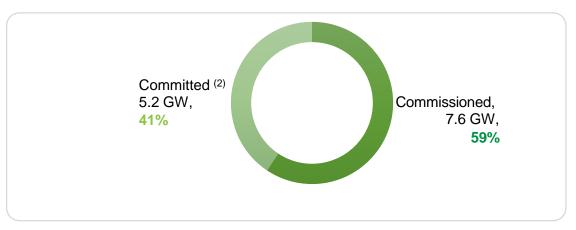
## Highly diversified portfolio of contracted assets



### ReNew's diversified utility portfolio<sup>(1)</sup>



### Largest operating portfolio in India<sup>(1)</sup>



#### **Balanced asset mix**



- 1. As of 15th Jun, 2022; Map includes only operational and committed capacity
- 2. Committed capacity means projects for which a PPA has been signed or projects for which the bid has been won and a letter of award has been received, or in the case of an acquisition, where binding agreements have been signed

## Market leading platform and scale allowing cost benefits







119 Active wind masts



**1,400+** Employees





06 Regional offices



23,000
Acres of land acquired (owned/leased) + Visibility on 40,000 acres of land for future development





10+ Years of resource data

# ReNew Power have Proven track record of delivering round-the-clock, customized RE solutions





# Round-the-Clock Power Supply

Developing 400 MW round-the-clock renewable power supply, maintaining 80% plant availability annually

# **Peak Demand Supply** with Battery Storage

Developing 300 MW wind-solar project with battery storage to provide firm renewable supply for 4 hours during peak demand

## High CUF Wind-Solar Hybrid

Operational capacity of 55 MW of wind-solar projects and a pipeline of another 550+ MW, supplying renewable power to Discoms & C&I customers

# As part of expansion strategy, ReNew Plans to venture into new businesses across the value chain including Solar and Wind Equipment manufacturing





**Energy Storage** 

Jan'22, ReNew partnered

with Fluence in a 50:50 JV

to provide energy storage

solutions to a diversified

customer base in the

Indian energy market



Apr'22, ReNew partnered with IOCL and L&T to tap the emerging green hydrogen business in India







#### Manufacturing

**Solar modules:** 6 GW annually being set up in Rajasthan & Gujarat

Wind Turbine: ~2 GW manufacturing capacity being set up in Tamil Nadu

### **Energy Markets**

ReNew aims to provide integrated solutions including dispatchable green power, support project development pipeline and other customized solutions to a varied set of off-takers

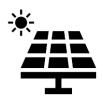
#### **Hydropower**

Aug'21, ReNew acquired 99 MW L&T hydropower plant

In-house manufacturing allows ReNew to better control supply security and manage pricing risk

# Integration across the value chain with entry in Solar and Wind Equipment manufacturing





## Solar modules manufacturing

- ✓ 6 GW module manufacturing capacity under construction in Rajasthan and Gujarat
- ✓ Supplies expected to commence soon
- ✓ Capacity to meet inhouse IPP and GH/GA RE projects' demand; excess to be exported



## **Wind Turbine manufacturing**

- √ ~2 GW manufacturing capacity being set up in Tamil Nadu
- ✓ Partnership with world-class technology providers
- ✓ Capacity to meet inhouse IPP and GH/GA RE projects' demand

In-house manufacturing allows ReNew to better control supply security and manage pricing risk

# Why ReNew Power is supplier of choice?





Availability of Low-cost firm RE power



Global Investor Outreach



Leader in clean energy/ innovative solutions



Strong Strategic
Alliance for technical
capabilities



# Thank You